

Reference No: HDC (161)-REM/IU/2023/261

Date: 17th May 2023

RESPONSE TO ENQUIRIES 1

Project Name: Lease of Unit for the Provision of Café from Vinares Commercial

Proposal Reference Number: HDC (161)-REM/IU/2023/233

Announced Date: 04th May 2023

The following are the response(s) for the enquiries raised to this RFP.

	Enquiry	Response
1.	Which documents does a Sole Proprietorship has to submit?	Sole Proprietorships (SP) are required to submit the all the relevant documents mentioned in the RFP, Section V. Business Proposal Requirement. Please refer to RFP, Section V.
2.	How many cafés are allocated in the block?	There are no other cafés allocated in the Tower 9 of Vinares Building. However, as of publishing this document, total of 06 units are allocated for café usage from Vinares commercial.
3.	Does the Proponent have to submit Pro-forma statements for the projected 5 years?	Yes, Proponents are required to submit Pro-forma financial forecast statements for the projected five years.
4.	Does the financial forecast have to cover the five years of lease period?	Yes, financial forecast shall over the five years of lease period.
5.	Can you provide a breakdown of main section or areas to be included in financial plan?	Financial plan shall include a financial forecast including capital budget, profit and loss statement, cashflow statement and investment indicators.

		Kindly refer to RFP, Section V. Clause 5.2.
6.	Can you provide an explanation of RFP Section V. clause 4.3.4 and 4.3.5?	<p>4.3.4 Equity Injection is when a shareholder is financing the project. If this method of financing is proposed, following documents are required:</p> <ul style="list-style-type: none"> • Commitment letter from shareholder including the Proponent's name and name of the RFP. • Shareholder's monthly average balance confirmation or end balance statement or shareholder's audited financial statements or relevant documents for bank financing by shareholder or relevant documents for external financing by shareholder. <p>4.3.5 External Financing is when an external party is financing the project. If this method of financing is proposed, the following documents are required.</p> <ul style="list-style-type: none"> • Commitment letter from external financier including the Proponent's name and name of the RFP. • Financier's monthly average balance confirmation or end balance statement or financier's audited financial statements or relevant documents for bank financing by financier or relevant documents for external financing by financier. <p>Kindly refer to RFP, Section V. Clause 4.3.4 & 4.3.5.</p>

Please include this response to enquiries when submitting the proposal.

